



# **EWINDO Serves Indonesian Farmers for 35 years**





Supported by ±1,000 local employees.



Supporting the livelihoods of  $\pm 700,000$  farmers annually. In the span of 35 years equates to  $\pm 7$  million farmers to seed encounters.



Uses advanced technology of molecular marker for producing high quality of variety in short time.



Since 1990, we have registered **296 varieties** and developed almost **500 varieties** of high-quality seeds.



Partners with  $\pm 29,000$  production farmers and  $\pm 35,000$  pollinators in East Java, Banten, Lampung and Nusa Tenggara.



Focuses on producing seeds to serve local demand.

## **Vision & Mission**





#### Our vision:

We believe in high-quality vegetable seeds and excellent services for farmers's prosperity

## Our mission:



EWINDO provides high-quality vegetable seeds



EWINDO helps farmers with excellent services



EWINDO promotes vegetable consumption

## Values

#### Farmers' Best Friend

We are close to farmers to guide and encourage them to succeed, solving all problems together. We are willing to visit and serve them unconditionally.

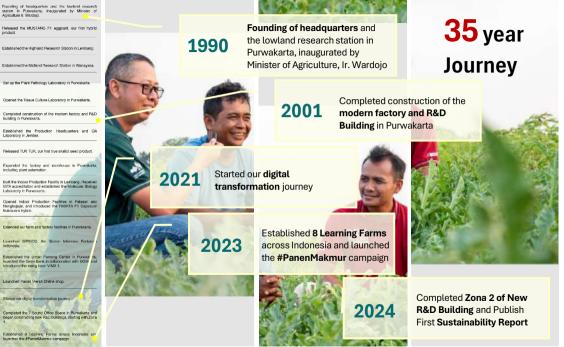
### Happy & Grateful Employee

Employees are motivated, enthusiastic, and passionate about their work. Employees are vital to the company, so they are always happy and grateful to do their job in any situation. They always act positively and sincerely when serving farmers because the farmers' happiness is their happiness.

#### Strive for Excellence

Ability to achieve excellent results through innovation and strong operations, driven by discipline, hard work, creativity, and teamwork with professionalism and integrity. Committed to self-improvement, never giving up, and always staying optimistic in reaching the company's goals.

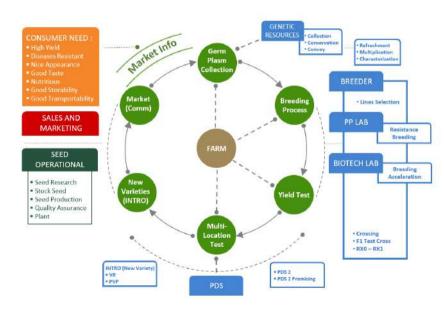




Inutescens hybrid.

## How We Create Value











#### Yayasan Bina Tani Sejahtera (YBTS)

[Not-for-profit, foundation]

#### Working Model:

- EWINDO's extension arm
- Managed independently, est. 2009
   Deliver program & service for farmers' livelihood improvement
- Good Agricultural Practice (GAP): demo-plot, training, collaboration, information service, field day & expo



Through knowledge transfer performed by YBTS, EWINDO sees more outreach extends to less developed areas where smallholder farmers need help with technical support in improving vegetable production.

~ Glenn Pardede
Managing Director
Fast-West Seed Indonesia

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## **STORY FROM THE EAST**

Help to improve the lives of farmers and people of Eastern Indonesia through the Knowledge Transfer Program (KT)

Conditions of Eastern Indonesian Communities:

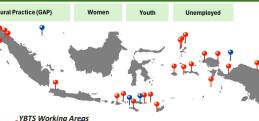
- Low knowledge of production vegetables and "good farming practices"
- · Fresh vegetables are imported from Java and Sulawesi
- · Lack of extension officers
- · Lack of access to high-quality seeds



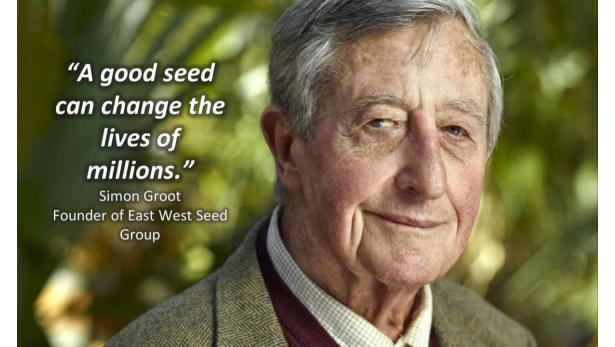
#### KT Program has helped more than 100,000 farmers since 2009

Knowledge Transfer

10,350
New farmers
trained via YBTS
knowledge
transfer program
in 2024



Special Project



## **EWINDO Today: Activities in Indonesia**

(Office and Farm)\*

Jakarta Timur



Malang

Takalar





## Thank You

PT EAST WEST SEED INDONESIA | Sahabat Petani yang Paling Baik













